

## Cbus Sole Trader

1300 361 784 www.cbussuper.com.au



### SuperRatings Assessment

A "best value for money" superannuation fund. Well balanced across all key assessment criteria in a robust, secure and proven risk framework. The fund provides features that should assist most individuals to meet their retirement savings goals.

You should contact your financial adviser or this fund before making an investment decision.

#### Investment

Performance *	Excellent	<b>110</b>
Variety of Options	Excellent	
Process	Excellent	

#### Fees and Charges

Small Account (50K)	Good	<b>80</b>
Medium Account (250K)	Good	
Large Account (500K)	Good	

#### Insurance Covers and Costs

Death Insurance	Average	<b>60</b>
Death & Disablement	Average	
Income Protection	Average	

#### Member Servicing

Member Education	Excellent	<b>110</b>
Advice Services	Excellent	

#### Administration

Structure & Service	Good	<b>80</b>
Employer Servicing	Excellent	

#### Governance

Trustee Structure & Risk	Good	<b>80</b>
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\* Past performance is not a reliable indicator of future performance.

### What We Say

Cbus Sole Trader was established in 2009 and was created for members who trade under a non-company structure, personally contribute to super and are ineligible to receive employer contributions. Cbus Super was a finalist for both the 2018 Career Fund of the Year and the 2018 Choice Super of the Year awards. The fund was also a finalist for the 2018 Best New Innovation award for the Cbus employer app and continues to be Infinity recognised for their strong commitment to environmental and social principles.

Cbus Sole Trader members may select from four diversified portfolios, a cash option as well as gain access to term deposits, ETFs, Direct Shares, Property and Infrastructure through Cbus Self Managed. Cbus Growth (Cbus MySuper) has outperformed the relevant SuperRatings Index over the short and long term.

Fees for Cbus Growth (Cbus MySuper) are lower than the industry average across all account balances assessed. No additional fees are charged for switching between standard investment options although exit fees will apply.

Cbus Sole Trader insurance allows eligible members to apply for \$5 million of Death cover and \$2 million of TPD cover. Members may be eligible to transfer cover from an external provider. Income Protection of up to 85% of salary with a two year or five year benefit period is available to Cbus Sole Trader members. Members can also select from 30 or 90 day waiting periods.

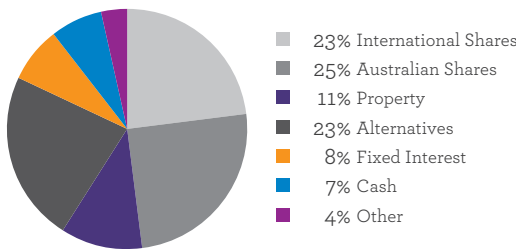
Members are entitled to discounted health insurance and banking products, regular newsletters and education materials. The fund continues to support members by investing in construction projects across Australia.

### What They Say

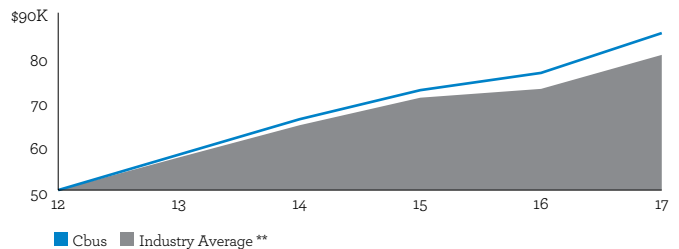
- The major Industry Super fund for people in the building and construction industry.
- Established over 30 years ago, run to benefit members.
- Offer advice services from single issue to referral for full financial plans.
- Cbus directly invests in property through its wholly owned subsidiary, Cbus Property Pty Ltd.

### Investment Allocation

Cbus - Growth (Cbus MySuper)



### Balanced Fund Returns



\*\* The Industry Average measures \$50K invested in the primary rated investment option using actual net returns and fees as per the current PDS. Excludes the cost of insurance.

### Core Investment Options Available

Diversified Options	Growth Assets %
Growth (Cbus MySuper)	71%
Conservative	30%
High Growth	93%

Single Sector Options	Single Manager Options	Term Deposits
Cash Savings	Not Available	Yes
	Individual Shares	
	Yes	

### Typical Fees on \$50K

Type (Based on primary rated option)	
Admin Fee (\$)	\$78
Admin Fee (%pa)	0.15%
Investment Fee (%pa)	0.58%
ICR (%pa)	0.28%
Switching Fee	\$0
Exit Fee	\$35
Employer Size Discounts	No
Account Size Discounts	No

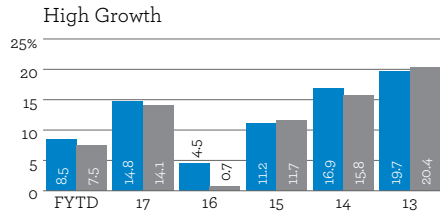
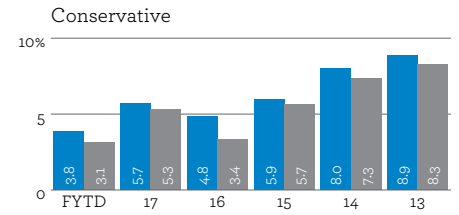
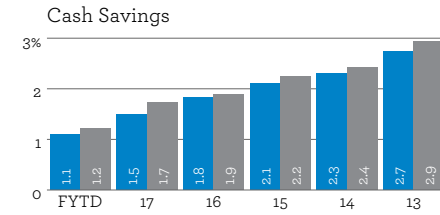
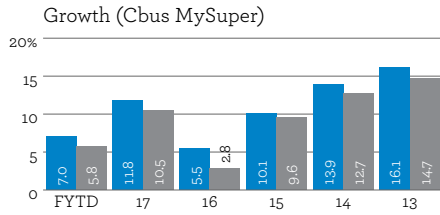
Fee Comparison	\$50K	\$250K	\$500K
This Fund's Basic Fees	\$583	\$2603	\$5128
Average Fees	\$691	\$3060	\$5908
Better than Average	✓	✓	✓

Modelled on a small (\$500K) employer size. Discounts for larger employers may be obtainable.

**Investment Performance Key Options**

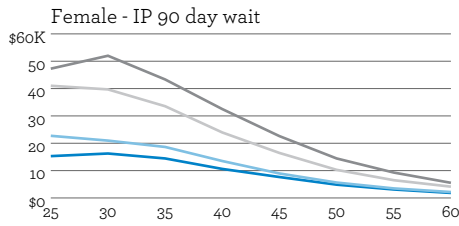
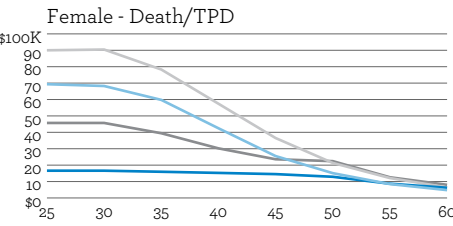
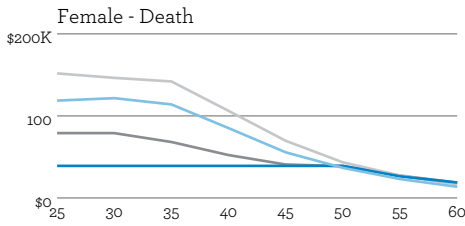
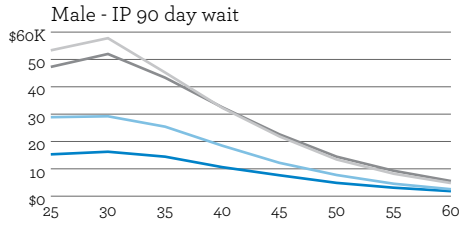
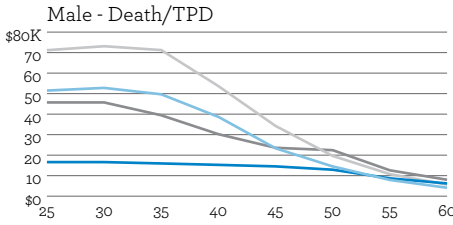
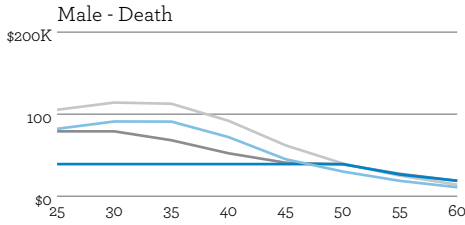
\* 5 year annualised return to 30 June 2017. FYTD to 31 March 2018.

	FYTD	2017	2016	2015	2014	2013	5yr Av.°
Growth (Cbus MySuper)	7.0	11.8	5.5	10.1	13.9	16.1	11.4
<b>Balanced (Industry Average)</b>	<b>5.8</b>	<b>10.5</b>	<b>2.8</b>	<b>9.6</b>	<b>12.7</b>	<b>14.7</b>	<b>10.0</b>
Conservative	3.8	5.7	4.8	5.9	8.0	8.9	6.7
Cash Savings	1.1	1.5	1.8	2.1	2.3	2.7	2.1
High Growth	8.5	14.8	4.5	11.2	16.9	19.7	13.3
<b>CPI</b>	<b>na</b>	<b>1.9</b>	<b>1.0</b>	<b>1.5</b>	<b>3.0</b>	<b>2.4</b>	<b>2.0</b>



■ Cbus ■ SR Median

**Insurance - Cover for a \$1 per week** Based on age next birthday, indicative cover only.



■ Cbus - White Collar ■ Median - White Collar ■ Cbus - Blue Collar ■ Median - Blue Collar

**Fund Features**

Financial Planning	Yes
Health Insurance	Yes
Home Loans	Yes
Credit Cards	Yes
Binding Nominations	Yes
Non Lapsing Binding Nominations	No
Insurance Life Event Increases	Yes
Long Term Income Protection	No
Anti Detriment Payments	Yes
Valuation Process	Weekly
Crediting Rates	

**About This Fund**

Division Assessed	Personal
No. of Members	755,836
Fund Size	\$43,522,000,000
Public Offer	Yes
Fund Type	Industry-Personal
Target Market	Construction & Building

**SuperRatings Assessment**

SuperRatings' overall rating of a product is provided by our Platinum, Gold, Silver and Other ratings. The product's assessment across individual components such as investments, insurance and fees is split across quartiles represented by road signs. For instance, "110" denotes the best 25% of performers.

**Paul Touhill** 02 9247 4711

**Excellent** — In the fast lane  
Premium performer in this area  
Well above benchmark



**Good** — Comfortable pace  
Better than most funds  
Above benchmark



**Average** — Cruising  
Placed close to benchmark



**Below Average** — Traffic Congestion  
Not quite up to speed  
Lower than benchmark



**Alert** — Proceed with caution  
For governance, advice & education, administration & investment process, analysis is qualitative and the available information has been insufficient to provide a rating, hence the ALERT symbol.



**Concern** — Requires maintenance  
Based on the analysis of available information there appear to be real problems in this area.



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